

Karnataka Co-operative Milk Producers' Federation Limited

KMF Complex, Dr. M H Marigowda Road, Bangalore – 560 029

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APPLICATION FORM FOR DISTRIBUTORSHIP FOR NANDINI UHT MILK AND MILK PRODUCTS

Passport
Size
Photograph of
Applicant

- 1. Name applicant(Block letters):**
- 2. Date of birth & age:**
- 3. Educational qualification:**
- 4. Postal address#:**

- 5. Registered Name & Address of the Firm# :**

- 6. Whether Proprietorship Or Partnership#.**
- 7. Phones**
 - Office Nos.:**
 - Mobile Nos.:**
 - Fax Nos.:**
 - Residence Nos.:**
 - E-mail address:**

- 8. Name & Address of Branch Office/s, if any:**

- 9. Registration Details#**
 - a) VAT:**
 - b) CST:**
 - c) Licence no/ date obtained under
Municipal/ Shops and Establishment Act:**

(Attested copies to be enclosed)

10. Nature and Details of present line of business/es:

| Products | Company / Brand | Appointed Year | Annual Turnover | Areas Covered | No. of Outlets |
|-----------------|------------------------|-----------------------|------------------------|----------------------|-----------------------|
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11. Areas intended to be covered for Nandini Milk Products/UHT Milk/ Ice-cream:

12. Infrastructure Facilities Available:

A) Godown :

i)Dimension:

ii)Address and Location:

B) Office Address and Location:

C) Delivery Vehicle:

i) Number / type of vehicle/s :

ii) Capacity :

D) Staff Employed:

i) Office :

ii) Sales :

13. Associate or Sister Concerns (If any):

| Name and Address | Established Year | Products Dealt with | | Annual Turnover |
|------------------|------------------|---------------------|----------|-----------------|
| | | Company | Products | |
| | | | | |
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14. Ability to invest funds for stocking and distribution of Nandini milk products/ UHT milk/Ice cream (In Rs)

15. Name and Address of Banker:

16. Expected off take of Nandini milk products/ UHT milk/Ice cream per month that can be assured by the party if appointed as WSD/Distributor/Super stockiest by KMF:

a) Sales (Liters/kgs):

b) Value(Rs)

14. Details regarding Business handled earlier and discontinued:

| Company | Products | Dealt From | Dealt Till | Annual Turnover | Reasons for Discontinuing |
|---------|----------|------------|------------|-----------------|---------------------------|
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We hereby certify and declare that :

- 1. The details / documents furnished by us above are true to the best of our knowledge. In case of KMF finding any of the information / documents furnished false / fraudulent, KMF can cancel the distributorship / super stockiest without notice.**
 - 2. In future, any significant changes in the details furnished above, we undertake to inform KMF regarding the same in writing.**
 - 3. We are aware of the terms and conditions of Business set by KMF and accept the same.**
 - 4. We understand that the Business dealings with KMF regarding this WSD/distributorship/super-stockiest are on principal to principal basis.**
 - 5. We shall take all possible steps to achieve maximum sales of Nandini milk products/UHT Milk/Ice cream and our field force would help in proper coverage to all the retail outlets in the allocated area. We would not indulge in intruding in to other's territory.**
 - 6. We shall provide all facilities for adequate and efficient distribution of Nandini UHT Milk.**
 - 7. We shall store Nandini milk products/ UHT Milk/Ice cream in a hygienic manner with due care without causing damage to the goods.**
 - 8. We shall comply with all the statutory requirements and rules in force from time to time and we undertake to keep KMF indemnified from the consequences arising out of any lapse on our part in observing the statutory requirements**
 - 9. We agree to provide all kinds of information regarding statistics, market information from time to time as required by KMF.**
 - 10. We guarantee that all outlets will be covered fully.**
 - 11. We agree that, in case of any failure to comply with T& C of agreement KMF shall be free to appoint other whole sale dealer/distributor/super stockiest and/or make direct supplies to other parties without any reference/ compensation to us.**
 - 12. We undertake to sell to all the outlets and clients at prices prescribed by KMF from time to time and will not indulge in changing the price structure.**
 - 13. We shall provide free delivery service to all outlets in the area allotted and shall not insist on clients to buy case-lot quantities.**
 - 14.KMF reserve the right to modify/amend any or all the terms and condition/s stipulated for appointment of distributor/super stockiest.**
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Date:

Place:

**Signature of the applicant
with Seal of firm**